

Presentation Summary

- What is partnership?
- 2 examples of coastal partnerships
- Key factors in a successful partnership
- Think differently about the word partnership



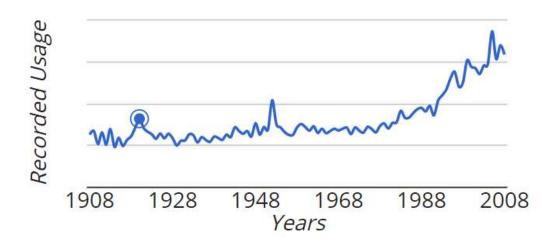


Trends of 'partnership'

Very Common. partnership is one of the 4000 most commonly used words in the Collins dictionary



View usage for: Last 100 years ▼



Collins English Dictionary

https://www.collinsdictionary.com dictionary/english/partnership

Partnership definition WikipediA



A **partnership** is an arrangement where parties, known as <u>partners</u>, agree to cooperate to advance their mutual interests.

The partners in a partnership may be individuals, <u>businesses</u>, <u>interest</u>-based <u>organisations</u>, <u>schools</u>, <u>governments</u> or combinations.

Organisations may partner to increase the likelihood of each achieving their mission and to amplify their reach.

A partnership may result in issuing and holding equity or may be only governed by a contract.













1. Co-existence

"You stay on your turf and I'll stay on mine"

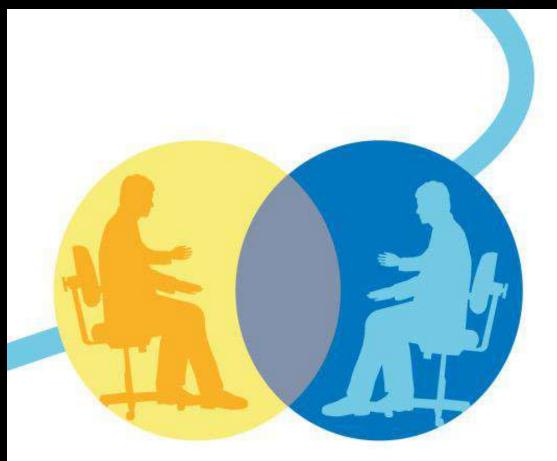
(May be a rational solution - where clarity is brought to who does what and with whom)

2. Co-operation



"I'll lend you a hand when my work is done"

(Often a pre-requisite of further degree of partnership, where there is early recognition of mutual benefits and opportunities to work together)



3. Co-ordination

"We need to adjust what we do to avoid overlap and confusion"

(Where the partners accept the need to make some changes to improve services /activities from a user/ customer/community perspective and make a better use of their own resources)



4. Collaboration

"Let's work on this together"

(Where the partnership agree to work together on strategies or projects, where each contributes to achieve a shared goal)

5. Co-ownership

"We feel totally responsible"

(Where the parties commit themselves wholly to achieving a common vision, making significant changes in what they do and how they do it)



Examples of Partnerships



Alde and Ore Estuary Partnership



Coastal Partnership East







AOEP - Why was it formed?

- Controversy on management of another local estuary
- Outcome of a major public consultation
- Desire by local people to manage the estuary
- Need a whole estuary approach
- Willingness of all partners to try a new approach

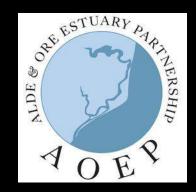


Overall purpose of the AOEP

-to ensure the development and maintenance of a safe, secure, productive, biologically diverse and pleasant estuary.
-to oversee a strategy for the estuary as a whole
-to prepare a plan including a rolling programme of works for the furtherance of the strategy.

What have the AOEP done

- Developed an innovative approach for a more resilient estuary
- Created an estuary wide plan adopted by local councils
- Worked with the community and land owners and risk management authorities
- Set up a Trust
- Initiated an innovative £16m funding campaign
- Delivered entirely but volunteers



Coastal Partnership East why was it formed?

As individual local authorities:

- no staff succession
- unable to recruit
- Lack of individual authority resilience
- Lack of collective strength to buy / influence
- Fragmented expertise



Vision

Norfolk and Suffolk have beautiful, dynamic coastlines and the people who live, work and visit here and the environment deserve a well-planned future.

We are committed to innovation and to delivering new approaches to managing our coast. Striving to achieve this drives our Partnership and empowers us.



What have we done?

- Learnt lessons from others
- Formed a single team operating 'boundary blind'
- Taken a holistic approach and prioritised our effort through governance structure
- Through scale invested in the team
- Integrated, innovated and planned for the future

Collective desire from the coastal management teams, senior management and politicians to take a new approach

– the stars were aligned!!!













5 Key Factors in Successful Partnerships

- A cause or common interest / problem
- Leadership
- Trust between partners
- Actively collaborate and always innovate
- Being connected to other partnerships / groups



Degree of Partnership



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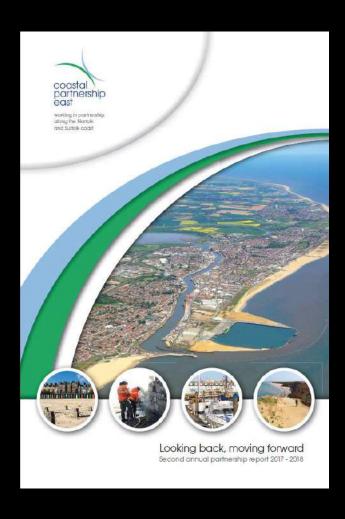
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Thank you

